



A New Approach to ROI

The methodology that captures the true cost and accounts for the complexity in specialty care

The Summus difference

We deliver dependable ROI with rigorous measurement:

- ▶ **Industry-specific and condition-specific medical cost savings** across the 15 most expensive medical conditions in place of aggregate savings
- ▶ Study **episodes of care** instead of overall trends, providing **assurance the savings originate from our program**
- ▶ **Evergreen, episodic, continually updated, condition-specific cost savings** in place of static calculations
- ▶ **Data integrity ensured** via national claims **database of more than 340M patient journeys** matched by zip code

For an in-depth look into the Summus ROI methodology, visit <https://gosummus.info/ROI>.

As the cost of healthcare and employee benefits continues to grow, and the number of health solutions continues to proliferate, benefits managers need to be increasingly selective in the benefits they offer.

A strong ROI proposition with a proven methodology can separate solutions that deliver true value to your organization.

Methodology for measuring medical cost impact **reviewed and validated by Milliman**, an independent actuarial firm.